

Trading GridSM Partner Gateway

A Breakthrough in Business Integration for the Supply Chain

Trading Grid Partner Gateway (Partner Gateway) is a breakthrough, low-cost business integration solution that seamlessly connects you to your customers and suppliers. The solution easily automates business processes and enables you and your trading partners to synchronize key supply chain activities such as forecasts, orders, shipments and payments.

Partner Gateway delivers all this with market-leading technology to provide a flexible solution that can grow with your ever-changing business requirements. And because your trading partners are constantly changing and evolving, you need the flexibility to meet the diverse needs of your customers and suppliers. Therefore, the solution comes pre-configured with integration to the GXS Trading Grid, the community of over 40,000 companies with the capabilities to serve large and small trading partners jointly and distinctly.

PARTNER GATEWAY KEY FEATURES

- Comprehensive Library of Adapters to Back-Office Systems
- High Performance Data Translation
- Trading Partner Administration
- Pre-configured Integration to GXS Trading Grid

Supply Chain Integration to Increase Business Performance

Maximize Existing Investments and Automate Business Processes

Partner Gateway enables you to extend the value of your existing infrastructure by linking critical back-office systems with customers and suppliers. Automating trading partner relationships eliminates manual business processes, such as data entry, faxes and emails, freeing up scarce internal resources for higher value-add activities such as managing important customer relationships.

Reduce Inventory, Increase Sales and Accelerate Business Flexibility

Partner Gateway accelerates business process productivity outside the four walls of a company to automate trading partner relationships. Automation increases supply and demand chain visibility, which enables you to reduce inventory, increase sales, and improve your capabilities to respond to customer demands. In addition, Partner Gateway sets a foundation for growth and flexibility to meet future business needs.

Real Time Access to GXS Trading Grid and Over 40,000 Companies Worldwide

Partner Gateway gives you immediate access to over 40,000 trading partners on GXS Trading Grid, the global integration platform enabling and streamlining cross-enterprise business processes. In addition, the Quick Start implementation package gives you access to GXS proven B2B expertise—over 35 years in the business—making connecting with your entire trading community quick and easy.

“The next wave of IT investment will be driven by the need for organizations to fully exploit their trading partner relationships.”

—META DELTA

11 JANUARY 2005

THE NEW BREED OF INTER-
ENTERPRISE INTEGRATORS

Partner Gateway Solution

Partner Gateway

- **Application Integration**—pre-packaged application adapter for connection to any back-office application, including SAP, Oracle, JD Edwards, PeopleSoft
- **High Performance Data Translation**—award winning B2B translation engine
- **Trading Partner Management**—B2B trading partner administration tool set
- **Pre-configured Access to GXS Trading Grid**—pre-configured integration with 40,000 trading partners

Quick Start Implementation Package

- On-site software installation and configuration
- Integration mapping and testing for four document types (PO, Invoice, Ship Notice, Functional Acknowledgement)
- Integration to one back-office system
- GXS Trading Grid connection
- 1/2 day onsite training

Feature	Benefit
Pre-packaged Adapters	Maximize existing infrastructure and integrate current business systems into B2B business processes
High Performance Data Translation	Robust B2B translation engine provides speed and flexibility to meet trading partner requirements
Trading Partner Management	Intuitive management tool enables quick and easy trading partner management
Trading Grid Connector	Immediate access to a global trading community over 40,000 strong

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ABOUT GXS

GXS is a leading provider of B2B e-commerce solutions that simplify and enhance business process integration and collaboration. Organizations worldwide, including 75 percent of the Fortune 500, leverage GXS' GS1 certified global interoperability and supply chain execution solutions. Active in the global standards arena, GXS offers solutions, powered by the Trading GridSM, that enable customers both large and small, to connect with global partners, synchronize product information and optimize the execution of supply chains.

Headquartered in Gaithersburg, MD., GXS provides sales and support to businesses and their partners worldwide. For more information about GXS visit www.gxs.com.

